

ROMARIC CLEMENTI

TECHNICAL PROCUREMENT & OPERATIONS

Technical sourcing | Supplier performance | NPI/change | Planning & material flow | ERP/data
Greater Copenhagen, Denmark | +45 28 73 74 85 | clementiromaric@protonmail.com | French native | English fluent | Danish PD2/B1+ | EU citizen
Veo-specific material: [Work proposal](#) | [Example supply-readiness case](#)

PROFILE

Technical procurement and operations professional with experience across manufacturing, supplier sourcing, international B2B ownership, planning/material flow and ERP/data. Recent A.K.S. work covered 30+ EU/US suppliers, RFQs, source selection, negotiation, supplier recovery, electrotechnical/electronics items as part of a broader technical purchasing scope, NPI/change and daily AX/D365 execution. Earlier roles add end-to-end international commercial ownership and high-volume warehouse/production planning. Strongest where supplier capability, engineering change, material visibility and production continuity have to work together.

30+	200+	2,000+	100+
EU / US SUPPLIERS	MULTI-LEVEL STRUCTURES	AX/D365 RECORDS	DATA DISCREPANCIES IDENTIFIED

WHERE I COULD CONTRIBUTE AT VEO

TECHNICAL PROCUREMENT & SUPPLIERS	NPI & SUPPLY READINESS	SUPPLY CHAIN & OPERATIONS
RFQs, source decisions, negotiation, alternatives, supplier performance, capacity and quality recovery.	Turn approved technical change into supplier, material, lead-time, documentation and production-readiness action.	MRP, inventory, shortages, ERP/WMS accuracy and operational priorities translated into practical decisions and recovery.

PROFESSIONAL EXPERIENCE

TECHNICAL BUYER SOURCING, SUPPLY CHAIN & SUPPLIER QUALITY A.K.S. Finmekanik A/S Hvidovre, Denmark	Jul 2024 - Jun 2025
High-mix precision manufacturing supporting defence, aerospace and advanced-technology customers. Employment ended when the company entered bankruptcy proceedings.	
- Owned assigned technical sourcing and supplier/material scope across 30+ EU/US suppliers; ran RFQs, compared offers, selected or replaced sources, introduced alternatives and made routine sourcing decisions within delegated authority. - Negotiated price, quantity, lead time, delivery cadence, payment and supply conditions; used framework, call-off and staged-delivery structures and escalated major, high-risk or legally complex commitments. - Sourced raw and semi-finished materials, customer-specific mechanical components, electrotechnical/electronics items, surface treatments, specialist subcontracting/testing and production/MRO needs. - Managed supplier continuity and recovery across confirmations, shortages, expediting, capacity constraints, reallocation, rework/returns, quality documentation, FAI and NCR/SCAR follow-through. One smaller supplier was stabilised by resetting capacity commitments and moving urgent work. - Connected change to execution across 200+ complex multi-level structures and 2,000+ AX/D365 purchasing/product/planning records; kept suppliers, materials and first-production readiness aligned as drawings and revisions changed. - Improved commercial and ERP data quality by identifying conflicting cost/sales-price data affecting 100+ items during incoming customer-order/commercial checks; the IT Manager also asked me directly to investigate and improve data quality. - During about three weeks of reduced coverage, kept critical supplier, material, ERP and production-readiness work moving across tasks normally shared among three people by prioritising blockers, owners and handovers.	
Warehouse Coordinator - Operations & Team Support IKEA Distribution Center Høje Taastrup, Denmark	Mar 2020 - Jul 2022
- Investigated WMS stock/location discrepancies through cycle counts, SKU/material tracing and reconciliation; monitored inbound/outbound flow and helped coordinate daily priorities. - Supported onboarding, handovers and standard work in a high-volume operation, with practical gatekeeper/escalation responsibility during manager coverage.	
Operations / Supply Chain Coordinator Heinz Wattie's / Kraft Heinz Christchurch, New Zealand	Feb 2017 - Mar 2018
- Reconciled orders, forecast, consumption, inventory and incoming supply across five production lines and 40+ variants; coordinated Purchasing, Warehouse and Production around shortages and reprioritisation. - Translated changing demand and commercial signals into material and production priorities, keeping physical flow aligned with customer requirements and the production plan.	

EARLIER INTERNATIONAL, PURCHASING & QUALITY EXPERIENCE

Purchasing & Supply Chain Coordination

Fletcher Building | Auckland, New Zealand

Feb 2016 - Nov
2016

- Created and followed POs and goods receipts in SAP across approximately 15-20 suppliers; coordinated confirmations, pricing/tender inputs, availability, delivery timing and discrepancy correction.
- Supported sales/category analysis and practical process improvements around purchasing and supply execution.

Operations Support Officer - French & European Inbound

AOT Inbound / ATS Pacific | Melbourne, Australia

Apr 2013 - Sep
2015

- Owned assigned French/European B2B files end-to-end from enquiry, rate and quotation inputs through supplier bookings/confirmations, live delivery, invoicing/receivables, disputes and urgent recovery in NAV/Navision.
- Worked across countries and time zones with broader Asia-Pacific/Singapore counterpart exposure, carrying commercial and delivery issues through to resolution rather than handing them off at booking.
- Balanced customer commitments, supplier constraints and commercial follow-through in an international operating environment where fast recovery and clear ownership mattered.

Production & Quality Technician

ArcelorMittal | Mouzon, France

Sep 2007 - Mar
2012

- Industrial production and quality foundation covering ISO 9001 routines, process control, internal/process audits, nonconformity and corrective-action follow-up.
- Used Lean/5S, 5 Why and Ishikawa methods in a hands-on manufacturing environment where process discipline, safety and repeatability mattered.

OPERATING TOOLKIT

COMMERCIAL & SUPPLIER Price, quantity, lead time, payment and supply conditions; framework/call-off/staged supply; supplier recovery and alternatives.	QUALITY & READINESS FAI, NCR/SCAR follow-through, traceability/documentation, ISO 9001/process-audit foundation and first-production readiness.
PLANNING & MATERIAL FLOW MRP, inventory, shortages, expediting, WMS/stock accuracy, production priorities and phase-in/phase-out exposure.	INTERNATIONAL EXECUTION French/European B2B ownership, Asia-Pacific counterpart coordination, customer/supplier recovery and cross-time-zone follow-through.

PROFESSIONAL DEVELOPMENT

- Completed an SAP S/4HANA / PP-MM refresher fully in Danish.
- Continued hands-on development in Power BI/DAX, Power Query, SQL fundamentals and Python basics using procurement and operations-oriented examples.

SYSTEMS & DATA

ERP / OPERATIONS Dynamics AX/D365 | SAP operational | NAV/Navision | MRP/WMS | Salesforce | Jira

ANALYTICS / WORKFLOW Excel | Power Query | PivotTables | Power BI/DAX | SQL fundamentals | Python basics

TECHNICAL FOUNDATION

ELECTROTECHNICS & AUTOMATION Electrotechnics | industrial automation | PLC foundation | automated systems | basic diagnostics and sensor/actuator replacement

INDUSTRIAL / ENGINEERING EXPOSURE FAT/SAT principles | SOLIDWORKS / Fusion exposure | manufacturing quality and process-control foundation

EDUCATION & LANGUAGES

IT & BUSINESS SYSTEMS Diploma - Box Hill Institute, Melbourne

INDUSTRIAL AUTOMATION Bac Pro PSPA - Automated Production Systems - CFAI Ardennes

ELECTROTECHNICS Baccalaureat STI - Electrotechnics - Lycee Pierre Bayle

LANGUAGES & WORK AUTHORIZATION French native | English fluent | Danish operational PD2/B1+ | EU citizen | Greater Copenhagen | open to supplier travel