

ROMARIC CLEMENTI

TECHNICAL BUYER | HARDWARE SOURCING, NPI & SUPPLY READINESS

Electronics + mechanical procurement | Supplier capacity & recovery | Engineering change | Forecast/MRP | Inventory | Production continuity
Greater Copenhagen, Denmark | +45 28 73 74 85 | clementiromaric@protonmail.com | French native | English fluent | Danish operational
PD2/B1+ | EU citizen | Available immediately | Supplier travel

PROFILE

Technical buyer working where supplier decisions, engineering change and material availability determine whether Production can build. At A.K.S. Finmekanik I owned assigned sourcing across 30+ EU/US suppliers, including meaningful electrotechnical/electronics purchasing within a broader technical portfolio; ran RFQs, source selection and negotiations; managed supplier capacity/quality recovery; and created/validated 200+ complex product structures in AX/D365. For Veo, the value is the combination already explored with Thomas: look beyond the PO and connect supplier capability, stock, Engineering/R&D change, quality and downstream production consequence. I can contribute immediately while deepening electronics-category specialisation.

30+	200+	2,000+	5 / 40+
EU / US SUPPLIERS	MULTI-LEVEL PRODUCT STRUCTURES	AX/D365 RECORDS	PRODUCTION LINES / VARIANTS

WHY THIS FITS VEO

HARDWARE SOURCING & SUPPLIER DECISIONS RFQs, supplier comparison, selection/replacement, alternatives and commercial negotiation across mechanical, electrotechnical/electronics, materials and outsourced technical services.	ENGINEERING / NPI -> SUPPLY Drawings, BOMs, revisions, prototypes, FAI and phase changes translated into supplier timing, material, cost, documentation and production-readiness actions while Engineering/Quality retain technical approval.
CONTINUITY & INVENTORY Forecast/MRP, demand, stock, open/incoming supply, lead time and supplier capacity used to prioritise shortages and protect Production without defaulting to excess inventory.	SUPPLIER QUALITY & CAPACITY Supplier scale-up, delivery/quality recovery, alternatives, traceability/certificates, FAI and NCR/SCAR follow-through, backed by an ISO 9001/process-audit foundation and clear escalation boundaries.

PROFESSIONAL EXPERIENCE

TECHNICAL BUYER | SOURCING, SUPPLY CHAIN & SUPPLIER QUALITY

Jul 2024 - Jun 2025

- A.K.S. Finmekanik A/S | Hvidovre, Denmark
- High-mix precision manufacturing supporting defence, aerospace and advanced-technology customers. Employment ended when the company entered bankruptcy proceedings.
- Owned assigned sourcing and supplier/material scope across 30+ EU/US suppliers; ran RFQs, compared offers, selected/replaced sources, introduced alternatives and made routine sourcing decisions within delegated authority.
 - Negotiated price, quantity, lead time, delivery cadence, payment and supply conditions; used framework/call-off/staged-delivery structures for recurring demand and escalated major, high-risk or legally complex commitments.
 - Sourced raw/semi-finished materials, customer-specific mechanical components, meaningful electrotechnical/electronics items, surface treatments, specialist subcontracting/testing and production/MRO needs.
 - Managed supplier continuity and recovery through confirmations, shortages, expediting, capacity constraints, reallocation, rework/returns and supplier-quality follow-up, including certificates/traceability, FAI and NCR/SCAR actions.
 - Created/validated 200+ complex multi-level structures and used AX/D365 daily across 2,000+ purchasing/product/planning records; kept supplier execution, materials and first-production readiness aligned as drawings/revisions changed.
 - Identified conflicting cost/sales-price data affecting 100+ items during incoming customer-order/commercial checks; the IT Manager also asked me directly to investigate and improve ERP/master-data quality.
 - During about three weeks of reduced coverage, kept critical supplier, material, ERP and production-readiness work moving across tasks normally shared among three people by prioritising blockers, owners and handovers.
 - Developed a smaller supplier with good quality/pricing; when growing volume exceeded capacity, clarified the real limit, reallocated urgent work and controlled new commitments until performance recovered.

DISTINCTIVE PROOF FOR VEO

- **SUPPLIER SCALE-UP** - Built business with a capable smaller supplier; when increased volume exposed a capacity limit, established a realistic recovery picture, reallocated urgent work and controlled new commitments.
- **NPI / CHANGE CONTROL** - Kept supplier/material execution aligned through changing drawings, revisions, prototypes and FAI across 200+ multi-level structures while Engineering/Quality retained technical approval.
- **INTERNATIONAL OWNERSHIP** - At ATS/AOT, owned French/European B2B files end-to-end and worked with broader Asia-Pacific/Singapore counterparties; Veo senior Procurement specifically showed interest in this background during the earlier process.

PROFESSIONAL DEVELOPMENT | PROCUREMENT & HARDWARE READINESS

Jul 2025 - Present

Independent | Denmark

Independent development after the A.K.S. bankruptcy focused on procurement/category depth, ERP/data discipline and hardware/NPI supply readiness while pursuing the next permanent role.

- Completed an SAP S/4HANA / PP-MM refresher in Danish; continued practical development in Power BI/DAX, Power Query, SQL fundamentals and Python basics.
- Focused electronics-category development on lifecycle/EOL, long-lead and single-source exposure, alternative-source qualification and supplier capacity/quality readiness.

ADDITIONAL RELEVANT EXPERIENCE

Warehouse Coordinator - Operations & Team Support

Mar 2020 - Jul 2022

IKEA Distribution Center | Høje Taastrup, Denmark

Investigated WMS stock/location discrepancies through cycle counts, SKU/material tracing and reconciliation; monitored inbound/outbound flow, prioritised daily work and improved standard work, onboarding and handovers in a high-volume Nordic distribution centre.

Operations / Supply Chain Coordinator

Feb 2017 - Mar 2018

Heinz Wattie's / Kraft Heinz | Christchurch, New Zealand

Reconciled orders, forecast, consumption, inventory and incoming supply across five production lines / 40+ variants; coordinated Purchasing, Warehouse and Production around shortages and reprioritisation.

Purchasing & Supply Chain Coordination

Feb 2016 - Nov 2016

Fletcher Building | Auckland, New Zealand

Created/managed POs and goods receipts in SAP across approximately 15-20 suppliers; coordinated confirmations, pricing/tender inputs, availability, delivery timing and discrepancy correction.

Operations Support Officer - French & European Inbound

Apr 2013 - Sep 2015

AOT Inbound / ATS Pacific | Melbourne, Australia

Owned assigned French/European B2B files from enquiry/rate/quotation inputs through supplier bookings, live delivery, invoicing/receivables, disputes and urgent recovery in NAV/Navision; broader Asia-Pacific/Singapore counterpart exposure strengthened international supplier/customer execution across cultures and time zones.

Production & Quality Technician

Sep 2007 - Mar 2012

ArcelorMittal | Mouzon, France

Industrial production and quality foundation: ISO 9001 routines, process control, internal/process audits, nonconformity/corrective-action follow-up, Lean/5S, 5 Why and Ishikawa.

SYSTEMS, EDUCATION & BOUNDARIES

SYSTEMS & TOOLS Dynamics AX/D365 | SAP operational | NAV/Navision | MRP/WMS | Excel/Power Query/PivotTables | Power BI/DAX | SQL fundamentals | Python basics | Jira/GitHub/Cloudflare

TECHNICAL FOUNDATION Electrotechnics | industrial automation | PLC foundation | automated systems | basic diagnostics / sensor-actuator replacement | FAT/SAT principles | SOLIDWORKS / Fusion exposure

EDUCATION IT & Business Systems Diploma - Box Hill Institute, Melbourne | Bac Pro PSPA - Automated Production Systems - CFAI Ardennes | Baccalauréat STI - Electrotechnics - Lycée Pierre Bayle

ELECTRONICS CATEGORY POSITIONING Meaningful electrotechnical/electronics purchasing is already part of my experience within a broader technical portfolio; it was not my largest historical category. I can add value now on sourcing, supplier recovery, NPI/change, ERP/MRP and production readiness while deliberately deepening electronics lifecycle, high-tech supplier-market and qualification depth at Veo.

Operations / procurement portfolio: romaric-operations-portfolio.clementiromaric.workers.dev